

SMSFS AND CHARITIES SEE VALUE IN CASH ALTERNATIVES

02 February 2017 By [Oksana Patron](#)



Head of retail distribution at Prime Value Asset Management, David Glascott, stressed that investors were looking for strategies which offered outperformance while keeping a very risk profile

"Investors are trying not to over-allocate to cash because they'll go backwards," he said.

He said that Prime Value's Cash Plus Fund, which invests in a portfolio of income-producing securities, was seeing a growing interest from the not-for-profit sector.

According to Glascott, the charities were drawn to cash alternatives because they would need a product which was simple to understand and low risk.

"They can't afford to go backwards and often already have considerable cash investments,"

"An allocation to income-producing securities is proving its worth as a viable alternative to cash, outperforming the cash rate by a decent margin without any adverse impacts on lic